

# WHEN YOU SUCCEED, WE SUCCEED.

South Carolina and Greenville County are committed to providing incentives that propel new development and support growth in our existing businesses.

## South Carolina State Incentives

In addition to incentives related to job creation and capital investment, the State of South Carolina offers incentives specific to data centers:

South Carolina Code Section 12-36-2120(79) exempts from sales and use tax (a) computers, computer equipment and computer software used within a qualifying data center, and (b) electricity used by a qualifying data center or used by eligible business property located and used at the qualifying data center. Electricity used for purposes unrelated to the data center, such as electricity used in administrative offices, parking lots, cafeterias, maintenance shops and similar activities, is not exempt. In order to qualify for the exemption, the data-center facility must be certified by the South Carolina Department of Commerce and the following requirements must be met:

1. The taxpayer must invest at least \$50 million in real and/or personal property over a 5-year period. If two or more taxpayers are investing, the requirement is \$75 million.
2. The taxpayer must create and maintain at least 25 full-time jobs at the facility with a cash compensation of 150% of the per capita income of the state or the county in which the facility is located, whichever is lower. The per capita income must be the most recently published data available at the time the facility is certified by Commerce.
3. The taxpayer must maintain the jobs for 3 consecutive years after certification by Commerce.

These requirements and the 5-year period begin accruing once the taxpayer notifies the Department of Revenue and Commerce in writing of its intention to claim the exemption. If the taxpayer meets the requirements to receive the exemption, it may claim the exemption on eligible purchases at any time during the period provided in South Carolina Code Section 12-54-85(F) including the time period prior to meeting the 3-year job maintenance requirement. Any subsequent purchases of qualified computer equipment, hardware and software or computers will qualify regardless of when the taxpayer makes the investments.

## Greenville County Incentives

The Greenville Area Development Corporation may offer a Fee-in-Lieu of Property Taxes (FILOT) agreement to reduce the property tax burden over the long-term to a data center operator. FILOT agreements are subject to final approval by Greenville County Council.

The FILOT amounts to approximately a 42% tax reduction annually for 20 years on new capital investment occurring in a 5-year investment window. The company must commit to significant new investment (greater than \$10 Million over 5 years), and the project must be competitive with other locations. The agreement works by lowering the assessment ratio from 10.5% to as low as 6% on real and personal property as well as locking the lock millage rate for 20 years. (Historically, millage has increased by 1.5% annually (School System)).

The inducement process involves a Bond/Incentive attorney preparing legal documents and takes approximately 8-weeks to secure final approval via County Council.

## Duke Energy Economic Development Incentives

Duke Energy's Rider EC provides a four-year billing credit of 20% in year 1, 15% in year 2, 10% in year 3, and 5% in year 4 to qualifying projects. To qualify:

- The customer must add a minimum new load of 1,000 kW at one delivery point.
- The customer must add at least \$400,000 of capital investment in the facility per 1,000 kW of new load.

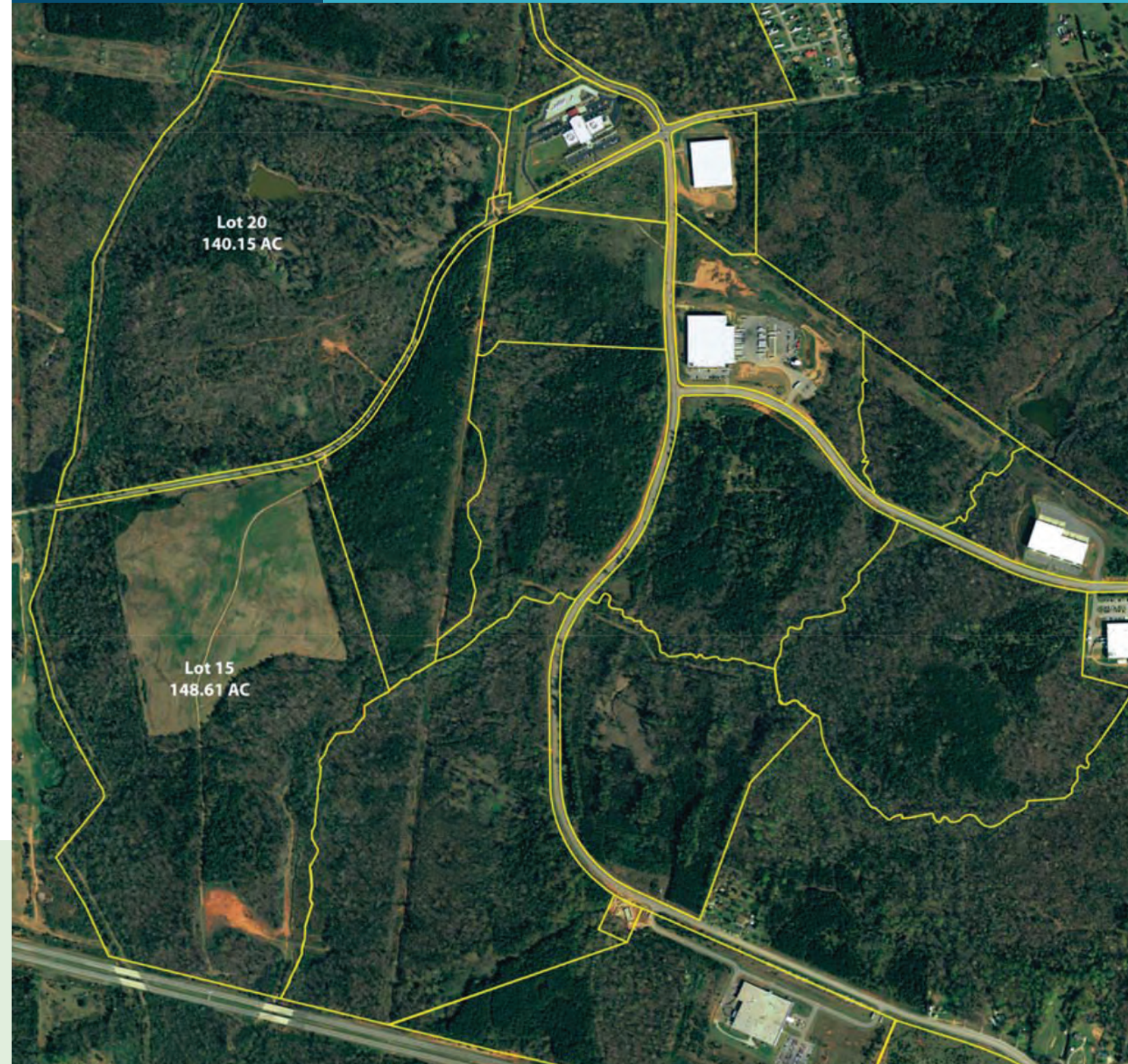
### For more information, please contact:

Duke Energy South Carolina  
Steve West, Director, Economic Development  
40 West Broad Street, Suite 690  
Greenville, SC 29601  
(864)370-5164  
steven.west@duke-energy.com



# POWERING INNOVATION

MATRIX PARK SITES ARE PRIMED TO HELP YOU GROW.



**Deloitte.**  
Qualified for  
Data Center Development

Matrix Technology Park | Greenville, SC  
140+ acre sites with convenient access to the I-85 corridor  
Mission Critical / Data Center Greenfield Site



## LOT 15 & LOT 20 ARE CONNECTED FOR SUCCESS.

With convenient access to I-85, our development-ready sites each feature 140 plus acres in Greenville County's growing business hub, Matrix Park. Thanks to their ideal location and rich amenities, the sites are equipped for rapid development.

### Power

- Electrical service provider: Duke Energy, a regulated utility
  - Regulated utilities can offer price stability by preventing drastic fluctuations.
- Estimated cost of power (\$/kWh) for a data center user: \$0.045 to \$0.055
- Power generation mix:
  - Nuclear: 48%
  - Coal: 32%
  - Natural Gas: 18%
  - Hydro and Other Renewables: 2%
- Power capacity: capable of 25+ megawatts
- Transmission lines along site boundary
- Nearest substations: ±1 mile from major electrical tie station
- On-site substation opportunity from Duke Energy

### Water & Sewer

- Redundant water sources on-site and available from Greenville Water System, with sewer services provided by ReWa
- 12" water line in close proximity, capable of being looped, capable of producing 1500 GPM
- 24" sewer line (Lot 15 also has access to a 18" sewer line)
- Grove Creek is located nearby and could be used as an alternative cooling source

### Fiber & Connectivity

- Nearby fiber infrastructure offers ready access to high-bandwidth services
- Multiple providers on-site and in immediate vicinity, with diverse routing capabilities, including:
  - AT&T, Charter Business, TW Telecom, Time Warner Cable Business Class, Level 3, Sprint

## IDEAL LOCATION, INSULAR PROTECTION.

Matrix Technology Park is designed to be a hub for innovative technology and industry. Protected by the Blue Ridge Mountains, our Greenville County park is both sheltered from disasters and connected to industry thoroughfares. This master-planned park offers site amenities, design quality, easy access, and prime sites that are ready for quick development.

### Greenville, SC is a good place to grow

- 2013 South Carolina population: 4,774,839
- 2013 Greenville County population: 474,266
- 2012 Per capita personal income: \$39,130
- Largest employers: School District of Greenville County, Greenville Health System, Bon Secours St. Francis Health System, Michelin, GE Energy, Fluor

### Matrix Park Highlights

- Favorable environmental location—historically low risk for natural disasters
- Low traffic area is well-served by local police and on-site fire protection
- Convenient access to the "Southern Connector" I-185 and major interstate, I-85
- Located just 21 miles from Greenville-Spartanburg International Airport
- Sites not in flight path
- Strong IT workforce and vibrant IT community
- Fast track local permitting
- Affordable, reliable, and clean power provided from the nation's largest electric utility company

### Greenville County is on the move

Current and projected demographics for Greenville County

| Demographics      | 2010    | 2015    | 2020    |
|-------------------|---------|---------|---------|
| Total Population  | 451,225 | 488,245 | 527,997 |
| Total Households  | 176,351 | 191,345 | 206,364 |
| Female Population | 227,248 | 251,223 | 271,790 |
| Male Population   | 223,977 | 237,022 | 256,207 |



Sources (above data):  
Population estimates from US Census Bureau annual estimates; per capita personal income from Bureau of Economic Analysis

